

*The Santa Fe Botanical Garden
2008 Annual Report
is dedicated to
the board, its committees,
the membership and volunteers
for their energy and intelligence
and extraordinary generosity*

The Santa Fe Botanical Garden
P.O.Box 23343
Santa Fe, New Mexico 87502

505-471-9103
info@santafebotanicalgarden.org
www.santafebotanicalgarden.org

MISSION STATEMENT

The Santa Fe Botanical Garden
celebrates, cultivates and conserves
the rich botanical heritage and biodiversity
of the region through programs of
education and
service to the community

2008 The Year in Review

The Organization

The Santa Fe Botanical Garden is a 501(c)(3) nonprofit corporation, established in 1987 by a small group of gardeners, botanists and environmentally oriented people who shared the vision of establishing a botanical garden in Santa Fe. Their vision grew, and in 1992 a membership program was initiated.

From the beginning, the board of directors recognized the need for a better understanding of drought tolerant or xeric landscaping, and water conservation as relatively wet years were followed by a period of drought. To serve the community, the SFBG initiated a schedule of workshops to provide horticultural and ecological advice to individuals and community and school groups. Educational programming has remained the primary goal of the SFBG and we continue to offer relevant workshops and events that focus on environmentally responsible garden design, including plant selection and care, as well as conservation techniques for water catchment and harvesting.

Leonora Curtin Wetland Preserve

In 1993 the Santa Fe Botanical Garden entered into a long term lease with the trustees of El Rancho de las Golondrinas for the 35 acre site, the Leonora Curtin Wetland Preserve, which quickly became the focus of much of the organization's educational programming. The unique and fragile beauty of this land is a treasure in Santa Fe. Many dedicated volunteers have spent countless hours removing exotic and invasive plants, restoring the habitat through revegetation and ensuring that the pond remains a healthy environment for riparian plants, birds and invertebrates. Improvements including a floating dock, boardwalk and bird blind have allowed visitors access to the site without damaging its delicate ecosystem.

Ortiz Mountains Educational Preserve

The 1,350 acre Ortiz Mountains Educational Preserve was acquired by the Santa Fe Botanical Garden in 2001 as one condition in the settlement agreement of a lawsuit requiring the cessation of mining activities by a mining conglomerate. Since assuming stewardship of this land, volunteers have made the land accessible to our members and visitors through the addition of a network of trails and a visitors' kiosk. In 2007 the land was sold to the County. Management of the preserve remains the responsibility of the SFBG. Each season a series of free

lecture tours and hikes is offered to the public on varied topics including the history of gold mining in the Ortiz Mountains, native plant communities at 8,000 feet, photographing the natural landscape, early morning bird walks, and more.

Santa Fe Botanical Garden at Museum Hill

In December 2006 eleven acres of land were leased from the City of Santa Fe for the development of a new botanical garden. Landscape Architect W. Gary Smith was hired to create a master plan for the new garden. Smith is a nationally known landscape architect who has designed public gardens across the Country. The garden master plan received review and comments through public meetings and member events. The plan was approved by the City of Santa Fe this year. Development costs have been funded by capital outlay funding from the State of New Mexico.

Hoop House at the Fairgrounds

In October 2006 volunteers led by Del Jimenez, Agricultural Specialist with Cooperative Extension Service at New Mexico State University, constructed a hoop house as part of a weekend-long conference on green house growing. The hoop house provides the Santa Fe Botanical Garden the opportunity to instruct the community on growing edible and ornamental plants in an extended growing season and to offer workshops on seed propagation. The hoop house has provided members of the SFBG a chance to collaborate with Santa Fe Master Gardeners on several planting projects.

Organizational Structure

The Santa Fe Botanical Garden is guided by a board of directors elected by the membership at the organization's annual meeting in April. Each director is elected to a two-year term and may be re-elected for two consecutive terms. Officers, including a president, vice president, secretary and treasurer, are also elected at the April annual meeting.

A full time Executive Director handles the management of operations and is acting as project manager for the Museum Hill project. A full time Outreach Director is responsible for membership development, volunteer recruitment and management and publicity.

Committees play a crucial role in the organization. Current structure places designated committees under the authority of an executive committee. Some committees have standing subcommittees. Committee and subcommittee chairs are approved by the Board, but are open to interested SFBG members.

Executive Committee

- Consists of Board officers and the executive director in an ex-officio role
- Provides leadership and direction to the Board and supervises the Executive Director

Finance Committee

- Consists of the Treasurer, at least one other Board member and the Executive Director
- Monitors SFBG's finances and provides financial leadership for the organization
- Supplies bi-monthly reports to the Board of Directors and ensures audits of the organization's books are carried out per the Santa Fe Botanical Garden's by-laws

Education/Outreach Committee

- Consists of at least one Board member and the staff Outreach Director, with activity based sub-committees including the Leonora Curtin Wetland Preserve Education Committee, the Children's Holiday Craft Workshop Committee, the Garden Tour Committee, and the Web Site Committee
- Executes existing education programs and assists in planning and developing new educational activities
- Plans and executes outreach activities
- Fosters relationships with affiliate organizations

Volunteers

If education is the core of the Garden's mission, it is our volunteers who translate the mission into action. Approximately 100 volunteers make it possible for the SFBG to offer a variety of programs, events and activities; essentially all of the work that allows the organization to fulfill its mission.

In February, the SFBG hosted the annual volunteer appreciation luncheon at Acequia Madre House generously provided by the Curtin-Paloheimo family.

Public Outreach

The Santa Fe Botanical Garden website is a resource for current information about programs and activities of the organization, as well as articles about gardening in Santa Fe and information about other gardening related

activities in our community.

Our monthly e-news letter, with a mailing list of over 1,000 recipients, features announcements and a monthly calendar. A quarterly newsletter continues to be an important means of communication with our members and the greater community.

Activities and Achievements

Ortiz Mountains Educational Preserve

Volunteer docents led over 30 lecture tours scheduled on most weekends from April through November. Topics include native plants of this ecosystem with elevations ranging from 7,500 to 9,000 feet, geology, gold mining history at the preserve, bat watching, bird walks, nature photography, sketching and writing and several strenuous hikes to Placer Peak and North Mountain.

Leonora Curtin Wetland Preserve

The Leonora Curtin Wetland Preserve is open on Saturdays and Sundays from May through October. The preserve is staffed with trained, volunteer docents who are available for guided tours and to answer questions about the features of this unique natural landscape. Our wetland science program for 3rd grade students completed its 5th year in September, serving nine classes from Pinon and Turquoise Trail elementary schools. The children enjoyed hands-on activities observing invertebrates, birds, mammals and riparian plants.

Santa Fe Botanical Garden at Museum Hill

Garden design activities occupied the year, resulting in a completed master plan and schematic design development. The garden has been designed in two phases; approximately three acres closest to the museums will contain two relatively formal gardens linked by a bridge spanning the Arroyo de los Pinos, while the remaining eight acres will remain more natural with landscaped trails and few garden structures.

The consulting firm Stanley Weinstein & Co. was hired in October to assist with fundraising efforts starting with the development of the case statement and organization of those individuals and businesses whom we hope to engage in the process of raising the money needed to build the garden.

Office Relocation

In June 2008 the Santa Fe Botanical Garden office moved from the Santa Fe Community College to the Richards Business Park near Rufina St. The new

street address is 1213 Mercantile Road, Suite A, Santa Fe, New Mexico 87507. The mailing address remains P.O. Box 23343, Santa Fe, New Mexico 87502. The new phone number is (505) 471-9103 and new email address is info@santafebotanicalgarden.org. The new office is conveniently located and is much larger than the small classroom that we occupied for many years. One benefit of the new space is that we have room to house the books that had been donated to the organization over 20 years. Our library is available to the public, but check-out privileges are restricted to members. By mid year 2009 the contents of the library will be cataloged and will be accessible on the SFBG web site.

Legislative Funding

In March 2008 the Santa Fe Botanical Garden was appropriated \$95,000 in capital outlay funds from the State Legislature for the engineering, design and construction of the new botanical garden. This is the third year we have received State funding. The City of Santa Fe has been designated as our fiscal agent responsible for managing the disbursement of state funds. Lobbyist Linda Siegle was extremely helpful and taught us a lot about the legislative process and how to present our project for the best results.

Our thanks to members who have offered encouraging words and generous donations that have made these efforts possible.

Signature Events

Garden Tours

Our annual Garden Tour has grown both in attendance and profitability since the first tour was offered in 1996. The 2008 tour featured gardens in Tesuque and in the Historic Eastside. Tickets were sold at a discounted price in April at various SFBG events and by mail. The Lensic Box Office took over ticket sales on May 1st. Over 800 tickets were sold making this fundraiser the most successful yet. Increased efforts to obtain business sponsors offset the majority of advertising expenses, added even more to the bottom line. Event sponsors were Los Alamos National Bank, American Country Collection, Santa Fe Greenhouses, Little Valley Wholesale Nursery and Dr. Leslie Lakind Dental Group.

The Garden Tours Committee comprised of SFBG board members and a few committed volunteers worked year round to make this event such a big success.

The Garden Tour has become a very important signature event for the Santa Fe Botanical Garden. Its history was recently researched for our historical records by volunteer Susan Juel and is reprinted below.

Santa Fe Botanical Garden began hosting annual Garden Tours in 1996. Ellen Wilde, Tour coordinator, remembers that in the first year there was only (1) Tour date, probably in June, and there were (4) Eastside gardens featured on that date. The Tour price was \$5 and tickets were sold in the parking lot of the PERA building on the day of the Tour. After 1996 multiple Tour dates were chosen throughout the summer in an attempt to showcase different, representative gardens *and* various growth seasons of Santa Fe. In fact, there were (6) Tours in 1997, (4) Tours in 1998 and then (3) Tours each year thereafter until 2003. As with all nascent projects, the early tours were filled with much planning, serious thought and many challenges *but* the end result was a rousing success. Colorful banners identified the Garden Tour “homes” and sometimes only the home owners assisted the patrons in each garden. Tickets were sold either in the parking lot of the PERA building (or) through Michael & Vicky Clark’s store in the Sanbusco Center. We give our sincere thanks to the many, many early organizers *and* volunteers *and* garden owners who started this wonderful annual event ... people such as:

- Ellen Wilde, Robin Brown, Mangla Sharda & Jane Thomson (early organizers & volunteers);
- Barbara Goede (photo-journalist); and
- Michael Clark & Michael Pulman (early Presidents of the *Santa Fe Botanical Garden*).

As the Garden Tours continued through the late 1990’s and early 2000’s, the organizers constantly refined the Tours in order to attract a larger number of attendees. By the end of 2002, over 75 gardens from all over the Santa Fe area had been featured during the “three tour dates” each summer. In 2002 the Lensic was engaged to handle ticket sales and the limit of “60” patrons/tour was abandoned. Tour-day volunteers were expanded in number to accommodate the increased number of Tour participants. Thus, having established the viability of the annual Garden Tours and its core organization, one-by-one the original Garden Tour visionaries yielded the reins to the Garden Tour committee of the new millennium.

It is under the tutelage of this Garden Tour committee that the SFBG Tours have been taken to their current operation. In 2003 the number of Tours per summer was reduced to (2) Tours on successive Sundays in late spring. The quality of the

garden, the diversity of garden style and the implementation of water conservation techniques became of key importance in the selection of the featured gardens on Tour. Garden owners were given engraved “stepping stones” in appreciation of having their garden on Tour. Advertisements and public announcements became major endeavors for the Garden Tour committee. Garden Tour revenues were enhanced by selling tickets “at the door”, by selling discounted tickets prior to May 1 *and* by securing garden & event sponsors from Santa Fe’s business sector. And the results ... over 800 total tickets were sold for the (2) Tours in 2008, making the Garden Tours the most productive fund raising effort for the *Santa Fe Botanical Garden*. By the end of 2008 a total of over 150 gardens had been toured by our patrons in our 13-year history!!

The Garden Tour committee most assuredly will continue to refine and improve this wonderful, annual event. In 2009 an additional garden and lunch will be offered as an add-on to the second tour date. In 2009 the Garden Tours and other notable SFBG projects will gain prominence on the SFBG web site. Additional commercial sponsors will be secured and professionally-produced handouts will be available. And as in the past, our Garden Tours will continue to be enriched by the participation of local artists in Santa Fe and surrounding areas ... we thank them all for their time and their contributions.¹

It is, therefore, with great pride that we tip our hats & send kudos to the early entrepreneurs, those who had the vision and the energy to try. We give thanks to the many homeowners who so graciously opened up their gardens to the public. And we thank and wish continued success to all of the staff & volunteers who have made (and continue to make) the annual SFBG Garden Tours a successful and note-worthy event.

Plant Sale

In September we held our 2nd annual plant sale at the Exhibit Hall at the Santa Fe Rodeo Grounds. Results far exceeded our expectations. The event was moved indoors after a rather modest first year outdoors at the hoop house. On sale day, everyone involved with planning and preparation was gratified by the spectacular sight of countless tables laden with well-groomed plants. For the second year, decorated grapevine wreaths were available for sale. Shoppers lined up early to get the best selection of wreaths that were made by volunteers under the guidance of Jan Barbo. Barbara Goede ran the “Garden Artifacts” store featuring donated books, garden ornaments, pots and other fun and funky items. Thanks to Eileen and Gil Hitchcock for an amazing donation of large pots and elegant copper planters. Volunteers spent several long days digging and

dividing plants from Jan Barbo's large garden and from the Seeds of Change growing grounds. On sale day, Bob Pennington was available as the Plant Doctor, answering shopper's questions about plant requirements.

Wells Fargo Bank was our generous sponsor.

Children's Holiday Craft Workshop

Our 8th annual Children's Holiday Craft Workshop offered children and their parents a fun day to make holiday gifts from materials found in our gardens and natural landscapes including pinecone bird feeders, tin boxes decorated with pressed leaves, cholla wind chimes and much more. This is the SFBG's primary community outreach project and is a free event for all families. The workshop is held at the Genoveva Chavez Community Center on the first Sunday in December. Approximately 170 children and adults participated in an afternoon of creative family fun. Volunteers Janice Tucker and Jeanne Gozigian co-chaired the committee that organized this event.

Long time SFBG member Ann Mumford sponsored this event.

Staff

Linda Milbourn, Executive Director

Fran Cole, Outreach Director

Board of Directors

Officers

Carlos Duno, President

Carl Troy, Vice President

W. Allen Stone, Treasurer

Nina Wells, Secretary

Members

Linda Batkin

Jim Colombo

Doris Francis

Carol Johnson

Nancy Udell

The Santa Fe Botanical Garden
is grateful
for the generous support of the community
during 2008.

The Garden's 2008

Volunteers

Our Gratitude Overflows!

Tana Acton
Jim Alford
Jan & Paul Barbo
Jake Barnes
Steve Barrett
Bill Baxter
Rebecca Belletto
Jamie Bennett
Bonnie & Kas Berget
Kit Blackwood
Barbara Bloomberg
Barbara Briggs
Anthony Brooke
Melissa Brownell
Lauren Brubaker
Jamie Brytowski
Kay Burdette
Jane Burns
Cynthia Christian
Linda Churchill
Susan Clough
Ken Collins
George Cox
Sara Cunningham
Nancy Daniel
Carol Danielson
Alice Davis
Ann Davis
Joe Dietrich
Kathleen Ditmer
Donna Dreschel
Claudia Dunitz
Barbara Duno
Louis Erhard
Debby Everett
Pat Farr
Sue & Ed Fenimore
Viola Fisher
Bryan Force
Stacy Fradkin
Cynthia Fulreader
Anita Gianardi
Roberta Gibbons
Sue Gibbs
Barbara Goede

Eleanor & Gary Gossen
Jeanne Gozigian
Sara Grace
Helen Gram
Sally Greenwood
Cynda Grenfell
Judy Haden
Gabrielle Hakki
Sarah Henderson
Tom Hill
Ruth Holland
Carole Jackson
Marilyn Jensen
Gary Johnson
Sara Jordan
Susan Juel
Cathy Kalenian
Mark Kaltenbach
Sylvan Kaufman
Mary & Herb Kaufmann
Lacy Keil
Chick Keller
Susi Keller
Ilona Klein
Gisela Knight
Charles Koenig
Betsy Kramer
Nancy & Ed Lane
Liz Layden
Tere Lee
Marlene Lind
Arabelle Luckhardt
Katie Macauley
Peg Madden
Del Marien
Maureen McCarthy
Millie McFarland
Yana Merrill
Marce Miller
Rosemary & Bernie Minard
Peggi Mitten
Allison Moore
Ann Mumford
Andrew Neighbour
John Oberhausen

Jean O'Flinn
Erika Oliver
Justine Olmstead
Barbie & Jeff Paine
Gwynne Pardington
Jeni & Bob Pennington
Marion Phelps
Judith Podmore
Colette & Thomas Pogue
Michael Pulman
Mike Roedel
Jonathan Rutenberg
Lawry Sager
Bob Shelly
Pamela Sher
Barbara Sinkule
Kate Smith
Phyllis Smith
Bonnie & Mike Spear
Natalie Steinburg
Cathy Strong
Robyn Suzuki
Judy Swayne
Terence Tarr
Sandy Taylor
Walt Teilman
Jane Thomson
Jeanne & Roger Tilkemeir
Carol Toobin
Denise Troy
Janice & Sonny Tucker
Lucinda Vigil
Mary Ann Walz
Joan West
Gary Wiedwald
Linda Wiener
Ellen Wilde
Susan Williams
Doug Willson
Mary Liz Wilson
Sue Wise
Helen Woody
Anne Wright
Cheryl Zebrowski
Janet Zlatoff-Mirskey

Santa Fe Botanical Garden
Balance Sheet Prev Year Comparison
As of December 31, 2008

	Dec 31, 08	Dec 31, 07	\$ Change	% Change
ASSETS				
Current Assets				
Checking/Savings				
Checking Account - LANB				
LCNHA Temp. Restricted	25.17	25.17	0.00	0.0%
Museum Hill Site Funds	622.88	(4,545.16)	5,168.04	(113.7%)
Operating - Unrestricted	5,416.76	17,565.95	(12,149.19)	(69.16%)
Total Checking Account - LANB	6,064.81	13,045.96	(6,981.15)	(53.51%)
Certificates of Deposit				
Ironstone Bank	95,565.12	92,238.92	3,326.20	3.61%
Los Alamos National Bank CD	14,627.34	100,787.25	(86,159.91)	(85.49%)
State Employees Credit Union	96,050.86	92,570.28	3,480.58	3.76%
Wachovia Securities	60,407.48	0.00	60,407.48	100.0%
Total Certificates of Deposit	266,650.80	285,596.45	(18,945.65)	(6.63%)
Petty cash	15.49	15.49	0.00	0.0%
Southwest Securities -641	100.00	100.00	0.00	0.0%
Total Checking/Savings	272,831.10	298,757.90	(25,926.80)	(8.68%)
Other Current Assets				
Book inventory	1,990.77	1,990.77	0.00	0.0%
Due from Legislature	271,536.68	185,000.00	86,536.68	46.78%
Total Other Current Assets	273,527.45	186,990.77	86,536.68	46.28%
Total Current Assets	546,358.55	485,748.67	60,609.88	12.48%
Fixed Assets				
Furniture & Fixtures				
Accum. Depreciation	(119.20)	(119.20)	0.00	0.0%
F&F	3,240.03	596.00	2,644.03	443.63%
Total Furniture & Fixtures	3,120.83	476.80	2,644.03	554.54%
Leasehold Improvements LCWP				
LH Cost	35,431.92	35,431.92	0.00	0.0%
LH Depreciation	(3,746.81)	(3,746.81)	0.00	0.0%

Total Leasehold Improvements LCWP	31,685.11	31,685.11	0.00	0.0%
Office Equipment				
Equipment Cost	3,608.00	3,145.94	462.06	14.69%
Equipment Depreciation	(2,652.34)	(2,652.34)	0.00	0.0%
Total Office Equipment	955.66	493.60	462.06	93.61%
Site Improvements LCWP				
SI Costs	50,000.00	50,000.00	0.00	0.0%
SI Depreciation	(10,000.00)	(10,000.00)	0.00	0.0%
Total Site Improvements LCWP	40,000.00	40,000.00	0.00	0.0%
Total Fixed Assets	75,761.60	72,655.51	3,106.09	4.28%
Other Assets				
CIP {Museum Hill Project}	75,406.29	22,151.01	53,255.28	240.42%
Deposits	927.00	0.00	927.00	100.0%
Total Other Assets	76,333.29	22,151.01	54,182.28	244.6%
TOTAL ASSETS	698,453.44	580,555.19	117,898.25	20.31%
LIABILITIES & EQUITY				
Liabilities				
Current Liabilities				
Other Current Liabilities				
Payroll Liabilities	2,887.43	2,120.19	767.24	36.19%
Unearned revenue	271,536.68	185,000.00	86,536.68	46.78%
Total Other Current Liabilities	274,424.11	187,120.19	87,303.92	46.66%
Total Current Liabilities	274,424.11	187,120.19	87,303.92	46.66%
Total Liabilities	274,424.11	187,120.19	87,303.92	46.66%
Equity				
Unrestricted net assets	393,435.00	583,808.77	(190,373.77)	(32.61%)
Net Income	30,594.33	(190,373.77)	220,968.10	(116.07%)
Total Equity	424,029.33	393,435.00	30,594.33	7.78%
TOTAL LIABILITIES & EQUITY	698,453.44	580,555.19	117,898.25	20.31%

Santa Fe Botanical Garden
Profit & Loss Prev Year Comparison –January through December 2008

	Jan - Dec 08	Jan - Dec 07	\$ Change	% Change
Ordinary Income/Expense				
Income				
Contributions				
Unrestricted	55,840.38	36,447.13	19,393.25	53.21%
Total Contributions	55,840.38	36,447.13	19,393.25	53.21%
Grants - Programs and Operating	11,000.00	11,000.00	0.00	0.0%
Investment				
Interest Income	11,236.93	5,546.45	5,690.48	102.6%
Investment - Other	16.68	591.97	(575.29)	(97.18%)
Total Investment	11,253.61	6,138.42	5,115.19	83.33%
Membership Dues				
Angel	3,000.00	4,600.00	(1,600.00)	(34.78%)
Business	1,865.00	970.00	895.00	92.27%
Friend	2,720.00	1,685.00	1,035.00	61.42%
Household	4,195.00	4,739.00	(544.00)	(11.48%)
Individual	4,395.00	4,216.00	179.00	4.25%
Patron	2,400.00	2,750.00	(350.00)	(12.73%)
Steward	5,470.00	4,100.00	1,370.00	33.42%
Total Membership Dues	24,045.00	23,060.00	985.00	4.27%
Product Sales	8,987.70	3,491.00	5,496.70	157.45%
Registration	43,885.74	22,794.42	21,091.32	92.53%
Sponsorships	6,350.00	0.00	6,350.00	100.0%
Total Income	161,362.43	102,930.97	58,431.46	56.77%
Gross Profit	161,362.43	102,930.97	58,431.46	56.77%
Expense				
Business insurance				
Directors & Officers	1,106.00	1,581.64	(475.64)	(30.07%)
Liability Insurance	5,655.29	5,384.34	270.95	5.03%
Total Business insurance	6,761.29	6,965.98	(204.69)	(2.94%)
Employee benefits				
Health Insurance	1,200.00	0.00	1,200.00	100.0%

Total Employee benefits	1,200.00	0.00	1,200.00	100.0%
Event costs				
Event supplies	26,133.76	3,389.06	22,744.70	671.12%
Rent	1,098.00	530.00	568.00	107.17%
Event costs - Other	554.36	129.15	425.21	329.24%
Total Event costs	27,786.12	4,048.21	23,737.91	586.38%
Marketing and development				
Advertising & Promotion	7,293.34	7,749.57	(456.23)	(5.89%)
Other	1,698.03	1,969.98	(271.95)	(13.81%)
Total Marketing and development	8,991.37	9,719.55	(728.18)	(7.49%)
Miscellaneous				
Bank Service Charges	189.00	0.00	189.00	100.0%
Dues and Subscriptions	920.00	1,532.41	(612.41)	(39.96%)
Licenses and Fees	60.00	110.00	(50.00)	(45.46%)
Merchant Fees	1,852.37	509.22	1,343.15	263.77%
Other Expenses	588.60	103.86	484.74	466.72%
Professional Development	110.00	0.00	110.00	100.0%
Vehicle Rental	0.00	134.00	(134.00)	(100.0%)
Total Miscellaneous	3,719.97	2,389.49	1,330.48	55.68%
Office Supplies	3,531.06	2,087.96	1,443.10	69.12%
Personnel				
Payroll taxes	6,504.38	5,516.45	987.93	17.91%
Salaries and wages	79,833.34	68,891.09	10,942.25	15.88%
Temporary Staffing	5,590.00	0.00	5,590.00	100.0%
Personnel - Other	123.04	29.85	93.19	312.19%
Total Personnel	92,050.76	74,437.39	17,613.37	23.66%
Postage and Delivery	1,992.55	1,846.82	145.73	7.89%
Printing and Reproduction	9,014.93	8,320.17	694.76	8.35%
Professional Fees				
Accounting	1,020.60	699.80	320.80	45.84%
Computer Service	2,176.72	2,533.72	(357.00)	(14.09%)
Consulting & Contract	15,867.25	18,133.78	(2,266.53)	(12.5%)
Total Professional Fees	19,064.57	21,367.30	(2,302.73)	(10.78%)
Property				
Office Rent	8,264.68	5,263.68	3,001.00	57.01%
tax	0.00	17,799.97	(17,799.97)	(100.0%)

Utilities	627.51	0.00	627.51	100.0%
Total Property	8,892.19	23,063.65	(14,171.46)	(61.45%)
Reconciliation Discrepancies	0.00	76.12	(76.12)	(100.0%)
Site costs LCWP & OMEP				
Construction materials	0.00	172.44	(172.44)	(100.0%)
Other site costs	1,701.89	1,251.26	450.63	36.01%
Photography	266.56	0.00	266.56	100.0%
Total Site costs LCWP & OMEP	1,968.45	1,423.70	544.75	38.26%
Storage Unit Rent	372.96	2,169.35	(1,796.39)	(82.81%)
Telephone	3,354.57	2,093.46	1,261.11	60.24%
Travel & Ent				
Entertainment	61.70	0.00	61.70	100.0%
Meals	268.93	57.75	211.18	365.68%
Travel	200.00	0.00	200.00	100.0%
Total Travel & Ent	530.63	57.75	472.88	818.84%
Total Expense	189,231.42	160,066.90	29,164.52	18.22%
Net Ordinary Income	(27,868.99)	(57,135.93)	29,266.94	(51.22%)
Other Income/Expense				
Other Income				
Capital Outlay Funds	58,463.32	0.00	58,463.32	100.0%
Total Other Income	58,463.32	0.00	58,463.32	100.0%
Other Expense				
Construction in progress				
planning and design	0.00	29,400.95	(29,400.95)	(100.0%)
Total Construction in progress	0.00	29,400.95	(29,400.95)	(100.0%)
fixed asset additions				
computer hardware	0.00	2,454.39	(2,454.39)	(100.0%)
Total fixed asset additions	0.00	2,454.39	(2,454.39)	(100.0%)
Loss on Disposal	0.00	101,382.50	(101,382.50)	(100.0%)
Total Other Expense	0.00	133,237.84	(133,237.84)	(100.0%)
Net Other Income	58,463.32	(133,237.84)	191,701.16	(143.88%)

30,594.33	(190,373.77)	220,968.10	(116.07%)
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